

# INTRODUCTION TO

## Abzorb Wholesale Broadband

### Simplifying Business Communications

As more businesses adapt to remote and flexible working practices, ensuring that your customers remain connected has never been more important. We understand that business customers require fast, dependable and reliable broadband connectivity to make sure that their hybrid workforce remain connected.

#### What broadband services do we offer?

We partner with all the leading UK connectivity providers such as BT, CityFibre, M247, Sky, TalkTalk Business, Virgin and Vodafone to offer our reseller partners a wide range of broadband options to suit your customers' changing business requirements.

**xDSL:** We work with all the main DSL providers offering flexible ADSL2+, VDSL (FTTC) and GFast (FTTdp) services with speeds up to 300Mbps and flexible options for both downstream and upstream directions with business grade SLAs.

**Leased line:** Fixed upload and download dedicated data connection with speeds ranging from 10Mbps to 10 Gbps.

**FTTP:** Fibre broadband all the way to the premise with speeds up to 10Gbps asynchronous from leading providers.

**Single Order Generic Ethernet Access (SOGEA):** Stand-alone superfast broadband providing Fibre to the Cabinet connectivity, without the need for a traditional phone line.

**4G and 5G mobile broadband backup:** delivered by the three largest network providers to ensure connectivity where fixed line services are not available and appropriate.

#### Managed through a single portal

We simplify unified communications by delivering end to end solutions to our partners through a single portal. Our portal eradicates the complexities of selling unified communications. It enables you to build a bespoke telecom solution for your customer, allowing you to automate day to day administrative tasks and provide alerts in near real time.



**CONTACT ABZORB**

Armytage Road, Brighouse, HD6 1QF  
Tel: 01484 405300

# INTRODUCTION TO

## Abzorb Wholesale Broadband

It allows you to manage your customers with complete flexibility and control, so whatever broadband connectivity your customer requires, you'll be able to order, provision and manage it in one place.

The Abzorb Portal is web based and can be accessed from any location, on any device, via a single sign on. Our portal allows you to manage your wholesale connectivity requirements in one place, no multiple platforms or URLs.

### What are the benefits of partnering with us?

If you partner with us, you'll benefit from:

- Flexible, comprehensive telecom solutions to support your customers' short and long-term requirements
- A portal which allows you to order, provision and manage your entire telecoms portfolio in one place
- The autonomy to offer bespoke unified communication solutions to your customers, your way
- Support, consultation and advice from staff with decades of experience to help build profitable, long-lasting solutions for your clients
- A highly trained support team who are here to support our channel partners. We don't use Interactive Voice Response (IVR) technology, so you can rest assured there'll always be someone here to help.

### How can we can help?

We aim to simplify the ordering and fulfilment process for our reseller partners, allowing you to manage your entire wholesale proposition using just one platform, the Abzorb Portal. This allows you to deliver services your way, there is also the added benefit of white labelling services to your customer.

Our portal means that you can manage all of your mobile and unified communication requirements in a single place, giving you freedom to manage your customer relationships, your way.

## Simplifying Business Communications



### CONTACT ABZORB

Armytage Road, Brighouse, HD6 1QF  
Tel: 01484 405300