

INTRODUCTION TO

The Abzorb Hybrid Working Toolkit

Simplifying Business Communications

With more businesses offering hybrid working arrangements, it's important that they can offer their teams the required connectivity to perform their work duties remotely. This means that they'll need access to fast, dependable and reliable telecom services.

Which connectivity solutions support hybrid working?

Flexible mobile contracts allow customers to move across the three large networks, which they can move across with no penalty, to suit current and future business requirements.

Hosted Voice systems provide businesses with flexibility as they offer continuous voice connectivity whether employees are working in the office, remotely or on the move. A user licence model means that a team member can have multiple devices and can download apps to desktop and mobiles devices as well as VoIP handsets.

Mobile broadband is a reliable alternative to fixed-line broadband, providing connectivity for where fixed line services are not available or appropriate, so ideal for use as a pre-ethernet service or back-up solution to existing ethernet.

Where are the advantages of using flexible mobile contracts, hosted voice systems and mobile broadband?

Our flexible mobile contracts allow businesses to move across the three major networks, so you can be sure that your customers are receiving the best possible network coverage.

The Hosted Zone operates on a user or seat-based cost structure, where you pay one price for all features, across all devices – giving your customers cost visibility. Our hosted VoIP system gives you the ability to work remotely, on any device and provides the same connectivity, whether they're using a compatible desk phone, softphone (telephone on your pc) or mobile phone handset.

As our mobile broadband is delivered using the three largest network providers, it's ideal for providing connectivity in rural business settings, suburban areas where fibre isn't available or as a pre-ethernet service and back-up solution to existing ethernet.

If you're travelling around, it means that you don't have to worry about finding a Wi-Fi network, as mobile broadband uses the same signal as your mobile network – you're using the signal for internet access instead of voice calls.

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Managed through a single portal

We simplify unified communications by delivering end to end solutions to our partners through a single portal. Our portal eradicates the complexities of selling unified communications. It enables you to build a bespoke telecom solution for your customer, allowing you to automate day to day administrative tasks and provide alerts in near real time.

You'll be able to manage your customers with complete flexibility and control, so whatever connectivity your customer requires, you'll be able to order, provision and manage it in one place.

The Abzorb Portal is web based and can be accessed from any location, on any device, via a single sign on. Our portal allows you to manage your wholesale connectivity requirements in one place, no multiple platforms or URLs.

What are the benefits of partnering with us?

If you partner with us, you'll benefit from:

- A portal which allows you to order, provision and manage your entire telecom portfolio in one place
- Support, consultation and advice from staff with decades of experience to help build profitable, long-lasting solutions for your clients
- A highly trained support team who are here to support our channel partners. We don't use Interactive Voice Response (IVR) technology, so you can rest assured there'll always be someone here to help.

How can we can help?

We aim to simplify the ordering and fulfilment process for our reseller partners, allowing you to manage your entire wholesale proposition using just one platform, the Abzorb Portal. There is also the added benefit of white labelling services to your customer.

Our portal means that you can manage all of your bespoke remote and unified communication requirements in a single place, giving you freedom and autonomy to manage your customer relationships, your way.

Simplifying Business Communications



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